

# Felipe Rojas

(704) 345-6789 | email@charlotte.edu | LinkedIn URL

## **EDUCATION**

### **Bachelor of Science in Marketing**

University of North Carolina at Charlotte, Charlotte, NC

December 20XX

## **RELEVANT EXPERIENCE**

### **Pharmacy Technician, CVS Pharmacy**

Charlotte, NC,

June 20XX – Present

- *Bullet of key activities or responsibilities (each bullet starts with an action verb and show what you did, how/why, and results)*
- Communicate with patients to gather accurate medical and drug histories
- Perform troubleshooting with clients to resolve insurance coverage issues
- Enter and fill prescriptions according to appropriate storage and dosage requirements

### **Volunteer, NC MedAssist**

Charlotte, NC

August 20XX – June 20xx

- Volunteered five hours each week at a non-profit pharmacy serving low-income and uninsured patients
- Organized, sorted, and inventoried donated medications and samples
- Assisted in setting up Mobile Free Pharmacy in multiple locations throughout the city

### **Business to Business Sales Rep, Staples**

Gastonia, NC

August 20XX – July 20XX

- Acquired self-generated leads by networking in various industries within the area
- Showcased products in face to face and virtual presentations to upper level executives
- Exceeded monthly and quarterly goals by 5%

## **RELEVANT LEADERSHIP & CAMPUS INVOLVEMENT**

### **President, Pre-Pharmacy Student Association**

August 20XX – May 20XX

- Led monthly all-group meetings, and bi-weekly leadership meetings
- Instituted new marketing plan to overhaul recruitment practices resulting in 45% increase in membership
- Assisted in developing strategic plan which included opportunities to engage and network in the profession
- Mediated member disagreements, particularly related to allocation of funds

## **ADDITIONAL WORK EXPERIENCE**

### **Waitress, Outback Steakhouse**

Gastonia, NC

September 20XX – June 20XX

- Memorized restaurant menu to assist patrons in selecting meals based on preferences
- Operated Point of Sale terminals to input customer orders, swipe credit cards and enter cash amounts
- Assisted in training 8 new waiters, ensuring comprehensive understanding of restaurant practices

## **SKILLS**

**Language:** Fluent in Spanish

**Computer:** Microsoft Word, PowerPoint, Excel and Access